

'HotSpot Wi-Fi' for Resorts & Hotels

Guest Internet Access



'HotSpot Wi-Fi' the global low cost satellite guest internet service.

- Increase guest satisfaction with low cost internet.
- Improve Revenue per Room.
- Benefit from the true reach of Satellite.
- Make the internet work for you with a 30% revenue share



GLOBAL IP

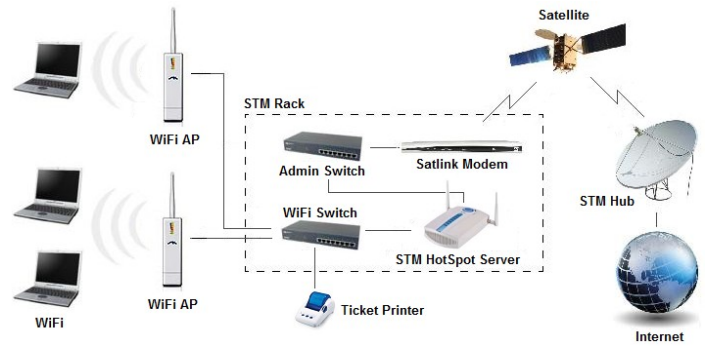
Livewire Connections has teamed up with Global IP to provide a complete revenue generating 'guest internet' solution for remote lodges, hotels and resorts.

With minimal deployment costs 'HotSpot Wi-Fi' should start to deliver a return on investment within 6 months at the same time as increasing your market appeal.

The 'HotSpot Wi-Fi' system provides a simple preconfigured internet cafe solution connected to a discrete satellite terminal (or suitable existing equipment if available). Guests are able to purchase usage vouchers from the hotel staff or through the Hotel branded 'HotSpot Wi-Fi' web interface. Once online guests are free to browse the internet, download email, connect to social media and enjoy all the benefits they would expect from this kind of service.

The basic kit provides all the hardware required to setup a single hotspot zone covering up to 50 meters and comes with satellite dish, modem, UPS, IP switch, HotSpot server, ticket printer and Wi-Fi router. Additional equipment can be provided to extend access to all conference areas and bedrooms.

The system provides easy management for staff with payments being made online or via the voucher printer that can be located at the front desk or concierge.



Key Features

- VSAT services managed by Livewire Connections and Global IP
- 24/7 Customer support.
- Flexible pricing plans.
- Satellite Bandwidth managed for optimum service.
- The 'HotSpot Wi-Fi' portal is customised with hotel branding.
- Compatible with most Wi-Fi enabled devices including: laptops, smartphones, tablets, iPhones, iPads and eReaders.
- Total bandwidth from 1Mbps to 6Mbps receive and from 256kbps to 1.5Mbps transmit, dependant on demand and usage.
- User guide and operation training provided.

Livewire Connections is a leading satellite communications business providing global land and maritime airtime, hardware, solutions and engineering.

Global IP is a market leader in high quality satellite communication services worldwide.



Guests purchase internet access vouchers at the agreed prices, e.g. 1 hour \$8, 5 hours \$15, 24 hours \$30. The built in accounting system records all sales from the portal and voucher printer. Each month the sales are totalled and the hotel retains 30% of all sales. If the printer sales are more than 30% of total sales Livewire Connections will invoice the difference, if printer sales are less than 30% the hotel will receive the difference.

Revenue Examples

	Average sold per type per day			Total Revenue			Annual Profit to Hotel (excl initial costs)	Total Profit after 5 years (incl. Initial HW costs)
	1 hour (\$8)	5 hours (\$15)	24 hours (\$30)	Per Day	Per Month	Per Year		
Model 1	1	1	2	\$83	\$2,525	\$30,295	\$9,089	\$38,360
Model 2	1	2	4	\$158	\$4,806	\$57,670	\$17,301	\$77,617
Model 3	2	3	5	\$211	\$6,418	\$77,015	\$23,105	\$105,605
Model 4	6	8	12	\$528	\$16,060	\$192,720	\$57,816	\$275,148

Ask us to refine the model with your hotel or resort details.

Example Equipment Options

	Main Equipment	+ Wi-Fi for 40 Double Rooms in Vertical Hotel structure	+ Wi-Fi for Bungalow Style Hotel
Description	Includes all back-office equipment, satellite equipment and Wi-Fi to cover central lobby.	Suggested addition to provide in room Wi-Fi for 40 double bedrooms over 4 floors.	Suggested addition to provide in bungalow Wi-Fi covering a wide area.
Example Costs	\$5,500	\$975	\$1,450
Includes	Satellite Modem, 1.2 meter dish, Transceiver, Wi-Fi router, HotSpot Server and software, HotSpot Printer, UPS, Rack, IP Switch.	12 PicoStation/Wi-Fi access points, Rack, Patch panel.	External Wi-Fi access points, Wi-Fi antennas, PoE adapter, Coaxial cable, Rack, Patch Panel.
Notes	Does not include shipping, installation or wiring costs.		

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